



VICTORIA TOURISM BULLETIN

September 2019

- Q4 business at the Victoria Conference Centre is strong, and 2020 will be even stronger with up to 39 citywide conferences for an estimated 122,000 or more delegate days. This exceeds our record of 33 citywide conference in 2018.
- Destination Greater Victoria is currently recruiting for three meetings professionals to take the sales efforts at the Victoria Conference Centre and Business Events Victoria to new heights.
- The BC Tourism Industry Conference has issued a Call for Presentations with a deadline for submissions
 of November 15th. For more information, please <u>click here</u> to visit the conference website.
- Destination BC has recently released its latest <u>Value of Tourism Report</u>, providing insight into the
 economic value the tourism industry contributes to the province. The publication summarizes 10 years
 of tourism revenue, gross domestic product, and business and employment data. Visitor volume and
 associated expenditures by both domestic and international markets of origin are also covered.

TOURISM STATISTICS	Sept 2019	tember 2018	Variance	Year t 2019	o Date 2018	Variance
Average Occupancy	81.41%	85.56%	(4.15%)	76.70%	78.69%	(1.99%)
Average Daily Room Rate	\$214.03	\$215.45	(\$1.42)	\$198.41	\$193.42	\$4.99
Revenue Per Available Room (RevPAR)	\$174.23	\$184.33	(\$10.10)	\$152.18	\$152.20	(\$0.02)
BC Ferries (Tsawwassen - Swartz Bay) Vehicles Passengers Buses Victoria International Airport Victoria Conference Centre (Delegate Days)	186,360 568,845 2,522 156,363 6,070	186,340 586,172 3,019 177,589 5,853	0.01% (2.96%) (16.46%) (11.95%) 3.71%	1,586,482 5,016,376 16,034 1,467,671 71,273	1,574,591 5,058,947 18,682 1,558,268 79,520	0.76% (0.84%) (14.17%) (5.81%)
Victoria Cruise Ships						
Ships	42	52	(19.23%)	248	258	(3.88%)
Passengers	110,373	121,147	(8.89%)	687,523	698,297	(1.54%)
Crew	48,547	52,770	(8.00%)	285,008	289,231	(1.46%)

Quotations and reproductions of statistics provided in the Victoria Tourism Bulletin are permitted with credits to Chemistry Consulting Group. Note: Year-to-date data may not reflect statistical updates that agencies make to historical data after the fact.

Could your business benefit from HR support?

We can help - contact us today!

Human Resources Services

Conference & Event Management

Executive Search & Recruitment

Immigration Consulting



VICTORIA LODGING RESULTS

September 2019

					
	OCC	CUPANCY RAT	ΓE %		
Lodging Type	Number of Rooms	Sep 2019	Sep 2018	YTD 2019	YTD 2018
Number of Rooms	0.40.4	70.070/	0.4.000/	77.460/	76.070/
Greater than 150 100 - 150	2,104 797	79.87%	84.99%	73.46%	76.87%
50 - 99		85.23%	88.75%	80.54%	80.75%
	1,181	81.45%	83.85%	77.79%	79.64% 82.19%
Less than 50	347	81.75%	87.82%	84.74%	82.19%
Location Downtown/Inner Harbour	3,113	83.51%	87.26%	77.53%	79.85%
Suburban	888	77.80%	82.33%	72.97%	74.91%
Saanich Peninsula/Sidney	428	73.53%	79.47%	78.23%	77.76%
Tier	420	10.0076	19.4170	10.2076	11.1076
Upper	1,911	81.28%	85.05%	74.53%	78.03%
Mid	1,419	84.03%	88.53%	79.92%	81.45%
Lower	1,099	78.22%	82.46%	76.15%	76.11%
Lodging Type	1,033	10.2270	02.1070	1 0.1070	7 0.1170
Hotels	3,944	82.63%	86.45%	76.88%	79.24%
Motels	485	71.45%	77.37%	75.02%	73.70%
Total Rooms	4,429				
Average Occupancy	1, 123	81.41%	85.56%	76.70%	78.69%
,		ROOM RATE			
Lodging Type	Number of Rooms	Sep 2019	Sep 2018	YTD 2019	YTD 2018
Number of Rooms					
Greater than 150	2,104	\$244.93	\$243.06	\$227.65	\$222.94
100 - 150	797	\$175.20	\$182.00	\$161.41	\$157.23
50 - 99	1,181	\$192.27	\$191.49	\$179.65	\$172.05
Less than 50	347	\$197.55	\$207.82	\$183.76	\$177.35
Location					
Downtown/Inner Harbour	3,113	\$228.89	\$230.65	\$209.82	\$205.35
Suburban	888	\$179.15	\$181.89	\$174.28	\$169.51
Saanich Peninsula/Sidney	428	\$167.49	\$161.69	\$158.17	\$149.77
Гier	1.011	4070.05	4000 54	4050 17	001117
Upper	1,911	\$270.95	\$269.51	\$250.17	\$244.17
Mid	1,419	\$192.00	\$192.46	\$178.74	\$172.89
Lower	1,099	\$141.56	\$147.27	\$134.33	\$129.48
Lodging Type	7.044	\$001.00	Ф000 O4	¢004.07	\$000 F0
Hotels	3,944	\$221.90	\$222.04	\$204.83	\$200.58
Motels	485	\$139.71	\$147.93	\$134.67	\$123.80
Total Rooms	4,429	40	40.5.5	4.00.44	4.0=.10
Average Room Rate		\$214.03	\$215.45	\$198.41	\$193.42
	REVENUE PER A	AVAILABLE R	OOM (REVPAR	2)	
Lodging Type	Number of Rooms	Sep 2019	Sep 2018	YTD 2019	YTD 2018
Number of Rooms					
Greater than 150	2,104	\$195.63	\$206.56	\$167.24	\$171.39
100 - 150	797	\$149.32	\$161.53	\$129.99	\$126.97
50 - 99	1,181	\$156.61	\$160.57	\$139.75	\$137.01
Less than 50	347	\$161.51	\$182.51	\$155.72	\$145.77
Location	7 447	0104.45	POO4 OC	M1CO C7	P1C7 07
Downtown/Inner Harbour	3,113	\$191.15	\$201.26	\$162.67	\$163.97
Suburban	888	\$139.38 \$107.15	\$149.75	\$127.16 \$107.74	\$126.98
Saanich Peninsula/Sidney	428	\$123.15	\$128.49	\$123.74	\$116.45
Fier Hopor	1 011	\$220.24	\$229.22	\$186.45	\$190.52
Upper Mid	1,911 1,419	\$220.24 \$161.34	\$229.22 \$170.39	\$186.45 \$142.86	\$190.52 \$140.82
Lower	1,099	\$110.74	\$170.39 \$121.44	\$142.86 \$102.29	\$140.82 \$98.55
Lodging Type	1,099	φ110./4	φ1∠1.44	φ102.29	φ30.00
Hotels	3,944	\$183.34	\$191.96	\$157.47	\$158.94
Motels	485	\$99.82	\$114.46	\$101.03	\$91.23
Total Rooms	4,429	Ψ55.02	Ψ117.70	ψ101.00	Ψ51.20
Average REVPAR	4,423	\$174.23	\$184.33	\$152.18	\$152.20
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Note: Comparative figures may vary due to an increase/decrease in the number of available rooms.