



VICTORIA TOURISM BULLETIN

December 2019

- The 2020 BC Tourism Industry Conference will take place in Victoria, March 4-6 at the Victoria Conference Centre. Program features include a presentation from John Furlong, CEO of VANOC, Inside the Games that Changed a Nation; Charting California's Recovery form Several Years of Wildfires with Caroline Beteta, President & CEO of Visit California; and, Meeting the Challenge of Achieving Sustainable Destinations, presented by Megan Epler Wood, renowned author, eco-pioneer and Harvard instructor. Please visit the website for more information and to register.
- While local tourism leaders agree that it is too early to understand the impact that the Coronavirus
 outbreak may have on tourism, the deputy chief economist for Central 1 Credit Union, Bryan Yu,
 indicated that BC may feel declines in travel more significantly than other parts of Canada due to its
 strong ties to the Asian-Pacific region.
- Merchant House Capital is proposing a new hotel for downtown Victoria, in the Fort and Blanshard streets area. The proposed building would be 15 stories and incorporate hotel, office, and food and beverage businesses.
- According to an Ipsos study conducted for Allianz Global Assistance Canada, 39% of Canadians have lied, or would consider lying about poor phone service or WIFI as an excuse not to check into work when on holidays. In fact, the data show a trend of Canadians trying to disconnect more while on vacation with 65% indicating this year that they don't check email at all when on vacation, over only 50% last year.

TOURISM OT ATIOTICS	<u>December</u>		V	Year to Date		V'
TOURISM STATISTICS	2019	2018	Variance	2019	2018	Variance
Average Occupancy	57.52%	63.94%	(6.42%)	73.52%	76.43%	(2.91%)
Average Daily Room Rate	\$153.97	\$151.51	\$2.46	\$189.10	\$184.20	\$4.90
Revenue Per Available Room (RevPAR)	\$88.57	\$96.88	(\$8.31)	\$139.03	\$140.77	(\$1.74)
BC Ferries (Tsawwassen - Swartz Bay)						
Vehicles	154,108	146,612	5.11%	2,038,219	2,016,916	1.06%
Passengers	457,743	440,852	3.83%	6,359,553	6,399,046	(0.62%)
Buses	718	669	7.32%	19,701	22,784	(13.53%)
Victoria International Airport	158,450	166,460	(4.81%)	1,924,385	2,048,627	(6.06%)
Victoria Conference Centre (Delegate Days)	3,137	1,100	185.18%	118,661	121,430	(2.28%)

Quotations and reproductions of statistics provided in the Victoria Tourism Bulletin are permitted with credits to Chemistry Consulting Group. Note: Year-to-date data may not reflect statistical updates that agencies make to historical data after the fact.

Could your business benefit from HR support?

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Conference & Event Management

Executive Search & Recruitment

Immigration Consulting



VICTORIA LODGING RESULTS

December 2019

	OCC	CUPANCY RAT	E %		
Lodging Type	Number of Rooms	Dec 2019	Dec 2018	YTD 2019	YTD 2018
Number of Rooms					
Greater than 150	2,108	54.85%	62.78%	70.63%	75.01%
100 - 150	792	59.67%	63.42%	77.61%	78.24%
50 - 99	1,054	60.03%	64.35%	74.62%	76.86%
Less than 50	314	61.50%	71.72%	78.39%	79.76%
Location	7.050	50.050/	64.000/	74.660/	77.640/
Downtown/Inner Harbour	3,059	58.95%	64.98%	74.66%	77.64%
Suburban	882	52.91%	57.21%	69.28%	72.10%
Saanich Peninsula/Sidney	327	56.15%	69.92%	73.85%	76.28%
lier	1.014	F7 F70/	66.700/	70.010/	76.079/
Upper	1,914	57.57%	66.39%	72.21% 76.83%	76.83%
Mid Lower	1,385 969	62.49% 50.36%	64.35% 59.09%	76.83% 71.34%	78.35% 73.08%
	909	30.30%	39.09%	/1.34/0	13.06/6
Lodging Type Hotels	3,794	58.52%	64.60%	74.04%	77.11%
Motels	3,794 474	49.71%	58.16%	68.83%	70.26%
		49.71%	36.10 /6	00.03/	70.20%
Total Rooms	4,268				
Average Occupancy		57.52%	63.94%	73.52%	76.43%
		ROOM RATE			
Lodging Type	Number of Rooms	Dec 2019	Dec 2018	YTD 2019	YTD 2018
Number of Rooms	0.400	Φ470 O4	Φ477 FF	Φ04C 07	фО44 О.4
Greater than 150	2,108	\$178.01	\$173.55	\$216.93	\$211.84
100 - 150	792	\$118.18	\$120.52	\$153.26	\$149.20
50 - 99	1,054	\$143.34	\$138.08	\$172.07	\$164.69
Less than 50	314	\$134.29	\$142.24	\$172.59	\$169.28
Location		4.4.	4	4.00	
Downtown/Inner Harbour	3,059	\$161.35	\$159.59	\$199.60	\$195.31
Suburban	882	\$131.05	\$135.72	\$165.81	\$162.22
Saanich Peninsula/Sidney	327	\$137.77	\$124.22	\$153.37	\$143.67
lier					
Upper	1,914	\$195.12	\$188.83	\$237.40	\$231.13
Mid	1,385	\$133.57	\$136.57	\$169.77	\$165.15
Lower	969	\$94.85	\$100.56	\$128.19	\$123.49
Lodging Type	7.704	* 460.00	A 4 5 7 7 5	A405 44	****
Hotels	3,794	\$160.80	\$157.35	\$195.41	\$190.91
Motels	474	\$90.63	\$94.15	\$127.09	\$117.80
Total Rooms	4,268				
Average Room Rate		\$153.97	\$151.51	\$189.10	\$184.20
	REVENUE PER A	AVAILABLE RO	OOM (REVPAR)	
Lodging Type	Number of Rooms	Dec 2019	Dec 2018	YTD 2019	YTD 2018
Number of Rooms					
Greater than 150	2,108	\$97.64	\$108.95	\$153.21	\$158.91
100 - 150	792	\$70.52	\$76.44	\$118.94	\$116.73
50 - 99	1,054	\$86.05	\$88.85	\$128.39	\$126.58
Less than 50	314	\$82.58	\$102.01	\$135.30	\$135.02
Location					
Downtown/Inner Harbour	3,059	\$95.12	\$103.71	\$149.02	\$151.63
Suburban	882	\$69.34	\$77.65	\$114.87	\$116.96
Saanich Peninsula/Sidney	327	\$77.35	\$86.86	\$113.27	\$109.59
ier		0446	0.40=	A.7: :-	A 1
Upper	1,914	\$112.33	\$125.36	\$171.43	\$177.57
Mid	1,385	\$83.46	\$87.88	\$130.44	\$129.39
Lower	969	\$47.77	\$59.42	\$91.44	\$90.24
Lodging Type		00400	0.10.		
Hotels	3,794	\$94.09	\$101.64	\$144.68	\$147.21
		$\Phi A = \Phi =$	CE 1 7E	CO7 17	TOO 76
Motels	474	\$45.05	\$54.75	\$87.47	\$82.76
Motels Total Rooms	4,268	\$45.05	\$34.75	φοτ.41	Φ02.70

 $Note: \ \ Comparative \ figures \ may \ vary \ due \ to \ an \ increase/decrease \ in \ the \ number \ of \ available \ rooms.$

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