

Ogden Point Development Manager
Greater Victoria Harbour Authority
Victoria, BC

Greater Victoria Harbour Authority (GVHA) is a non-profit organization governed by a Board of Directors with a deliberate focus on environmental and financial sustainability. GVHA owns and operates holdings throughout Victoria's harbour region including Ogden Point, Fisherman's Wharf float home community and small business hub and the Inner Harbour's luxury yacht and marine tourism facility at Ship Point.

Ogden Point is a deep water port facility with four piers that can accommodate large vessels and is currently the busiest cruise ship port-of-call in Canada. In addition to the cruise ship port, Ogden Point is also home to a heliport used by Helijet International, a sizeable parking area supporting the site's different businesses and amenities, and an undersea fiber optic cable repair business. In addition, the 762-metre Ogden Point breakwater is a popular walking destination for both Victoria-area residents and visitors.

Chemistry Consulting Group is proud to partner with Greater Victoria Harbour Authority (GVHA) to search for an **Ogden Point Development Manager**. This term contract (1- 2 years) is an opportunity for you to make a significant contribution to GVHA's strategic and financial sustainability and growth strategy at Ogden Point.

This senior role will lead and manage GVHA's current and future property portfolio. The Development Manager will be expected to establish clear goals, both short and long term while keeping the big picture in focus.

Reporting to the Chief Projects Development Officer (CPDO), this position works with the CPDO, Director Infrastructure (DI) and Manager, Finance as development manager for projects under development.

In order to ensure the success of both the Ogden Point Development Manager and Greater Victoria Harbour Authority, this role requires a post-secondary education in a related discipline along with:

- Minimum of 10 to 15 years' experience in land and building development
- Experience in commercial, retail, and industrial marine development

- Experience in working with municipal departments for rezoning, development permit and building permit applications
- Sound knowledge of development process
- Strong working knowledge of municipal, planning and zoning
- Knowledge of Victoria markets
- Strong understanding of legal contracts and title documents
- Ability to execute large scale development projects
- Ability to understand real estate finances
- Ability to review and understand architectural, civil and landscape drawings

Specific Accountabilities

- Identifying viable projects and preparing business cases to support GVHA's Management and Management/Board of Directors in making decisions
- Consulting with staff and stakeholders to develop project concepts and specifications
- Coordinating financial proformas and assisting in writing business plans for Mixed Use Projects at Ogden Point
- Developing strategies for leveraging GVHA's assets to develop new projects
- Making recommendations to Management/Board of Directors on new actions, goals and targets related to the development of mixed use projects
- Making recommendations to Management/Board of Directors with respect to financing, debt and financial sustainability of projects
- Developing and managing timeliness for various activities to ensure strategic plans and critical development processes are carried out in a timely manner
- Seeking and developing viable partnerships to advance GVHA's goal of financial sustainability - creating new tenancy and income opportunities
- Preparing reports on progress, budgets, and expenditures related to Management of real estate development activities

Interested candidates should visit <https://chemistryconsulting.ca/current-opportunities>

*In order to be considered for this remarkable opportunity, please submit a resume and cover letter outlining your relevant experience and salary expectations by **noon on Friday, January 04, 2019.***

*We thank you for your application and interest but only those suitably qualified will be contacted for further discussions. **More information about GVHA as well as a job description is available at: www.gvha.ca/about-gvha/careers***