



Manager Government Relations Vancouver, BC

Chemistry Consulting Group has been retained by the British Columbia Hotel Association (BCHA) to conduct a search for a **Manager Government Relations**. This new advocacy position will be critical for the organization to advance the interests and awareness of the BC hotel industry.

The BC Hotel Association is focused on shaping the future of hospitality and are the advocate and spokesperson for the interests of the hotel industry throughout British Columbia. With over 600 hotel members and 200 associate members, they represent an industry with: revenue in excess of \$3.2 billion; 80,000 rooms; and more than 60,000 employees. With members in almost every community throughout BC, they are a significant component of BC's \$13.8 billion tourism trade. Their mandate is to affect positive change in the BC tourism and hospitality ecosystem, making British Columbia highly competitive on the global stage.

Position Overview

The Manager Government Relations is an integral member of the leadership team. In collaboration and with the support of the President and CEO of BCHA, this position will be responsible for initiating policy development and government relations efforts while achieving the government relations strategic objectives of the association.

Duties and Responsibilities

- Leads the BCHA's government affairs activities by establishing positive relationships with elected officials and civil servants, local governments, provincial and federal MPs and senators, in order to elevate the profile of the BCHA and thus the objectives of the strategic plan for British Columbia.
- Develops and implements strategies to profile BCHA to further the requirements of the membership and enable policy development and legislation to support development and growth.
- Initiates and leads the BCHA's efforts to align and complement member and key stakeholder public policy positions and strategies.
- Identifies strategies to engage members in public policy input, lobby campaigns and government relations.
- Provides resources and advice to the BCHA Government Affairs Committee.
- Monitors news media and government sources for potential changes in regulatory and legislative areas to ensure BCHA reacts effectively and advises its members of the resulting impact on their operations.

- Supports members in their own lobbying efforts through advice and by opening doors with elected officials and civil servants.
- Attends government committee meetings that relate to hotels and tourism and tracks legislation that is relevant to the hotel sector.
- Prepares written briefs on particular initiatives for policy development.
- Prepares reports for the BCHA Board of Directors and attends board meetings as required.
- Builds strong collaborative relationships with other co-operative organizations, including member organizations, and with senior government officials in relevant provincial and federal government departments.

Skills and Qualifications

- University degree in political science, public policy, Canadian studies, economics or a related discipline.
- Two plus years of government relations experience, coupled with a strong understanding of the Provincial and Federal government processes and institutions.
- Demonstrated competence in team building, strategic planning and organizational management.
- Demonstrated ability to communicate with a variety of stakeholders (members; academics; government; media) and the ability to respond to member needs strategically and tactfully
- Must be able to exercise leadership and diplomacy amongst diverse perspectives and priorities.
- Exceptional interpersonal skills and the ability to build professional relationships with government and partner organizations.
- Excellent oral and written communication skills.
- Proficient in Microsoft Office, Outlook, Excel, Access, PowerPoint, and internet applications.
- Must be able to travel.

The BC Hotel Association offers a competitive salary based on experience, and a generous health and retirement benefits package.

Interested candidates should visit <https://chemistryconsulting.ca/current-opportunities>

Please submit a resume and cover letter outlining suitability and qualifications **by noon on Friday, October 26th, 2018.**

We thank all who apply but only those considered to be suitably qualified will be contacted.